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Securities Code: 2733

Date of sending: June 6, 2024

Start of Electronic Provision Measure: June 3, 2024

To our shareholders:

Hiroaki Suzuki, Representative Director and President  
(Executive Officer)

**ARATA CORPORATION**

6-3-2 Toyo, Koto-ku, Tokyo

## Notice of the 22nd Annual General Meeting of Shareholders

You are cordially invited to attend the 22nd Annual General Meeting of Shareholders of ARATA CORPORATION (the “Company”), which will be held as follows.

As the electronic provision measure is adopted for the convocation of this General Meeting of Shareholders, the Matters concerning Electronic Provision Measures are posted on the following websites, so please access any of those websites to confirm the information.

[The Company’s website]

<https://www.arata-gr.jp/ir/information/meeting/> (in Japanese)

[Tokyo Stock Exchange website (Listed Company Search)]

<https://www2.jpx.co.jp/tseHpFront/JJK010010Action.do?Show=Show> (in Japanese)

(Please access the TSE website above, enter or search company name, “ARATA,” or the securities code, “2733,” select “Basic information,” then “Documents for public inspection/PR information,” and confirm “Notice of General Shareholders Meeting /Informational Materials for a General Shareholders Meeting” under the “Documents for public inspection.”)

[PRONEXUS website]

<https://d.sokai.jp/2733/teiji/> (in Japanese)

Apart from attending the venue on the day, shareholders may exercise your voting rights by one of the following methods. We kindly ask that you review the “Reference Documents for General Meeting of Shareholders” and exercise your voting rights by 5:30 p.m. on Monday, June 24, 2024 (JST).

Exercise of voting rights in writing (mail)

Please return by mail the enclosed Voting Form after indicating your approval or disapproval on the form to arrive at the Company by no later than the above deadline.

Exercise of voting rights electronically (via the Internet, etc.)

Please read the “Voting via the Internet” explained on pages 10 and 11 (in Japanese only), and enter your approval or disapproval of the proposal items following the instructions on the screen to exercise your voting rights by the above deadline.

**1. Date and Time:** 10:00 a.m., Tuesday, June 25, 2024 (JST)

**2. Venue:** Marunouchi Hall, Marunouchi Building 7th Floor  
2-4-1 Marunouchi, Chiyoda-ku, Tokyo

### **3. Purpose of the Meeting**

#### **Matters to be reported:**

1. Presentation of Business Report and Consolidated Financial Statements for the 22nd Business Term (from April 1, 2023 to March 31, 2024), and the audit results of Consolidated Financial Statements by Accounting Auditor and Audit and Supervisory Committee
2. Presentation of Non-consolidated Financial Statements for the 22nd Business Term (from April 1, 2023 to March 31, 2024)

**Matters to be resolved:**

<b>Proposal</b>	Election of Ten (10) Directors (Excluding Directors Who Are Audit and Supervisory Committee Members)
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## Arrangements in Convening the Meeting (Information on the exercise of voting rights)

- If no indication of approval or disapproval is made for each proposal item on the returned Voting Form, it will be treated as “approval.”
- If you exercise your voting rights online multiple times, the vote exercised last will be treated as valid.
- If you exercise your voting rights both online and in writing (by mail), the vote cast online will be treated as valid, regardless of the date and time of their receipt.
  
- Any revisions to the Matters concerning Electronic Provision Measures shall be posted on the Company’s website, the TSE website and the website for information materials on General Meeting of Shareholders to that effect and the contents of revision.
- For this General Meeting of Shareholders, a document stating the Matters concerning Electronic Provision Measures will be sent to all shareholders, regardless of making a Request for Delivery of Documents. Of the Matters concerning Electronic Provision Measures, the following will not be included in the document to be sent in accordance with law and Article 14, Paragraph 2 of the Company’s Articles of Incorporation.
  - (i) “Framework to Ensure Proper Operation of Business and its Operations” in the Business Report
  - (ii) Notes to Consolidated Financial Statements
  - (iii) Notes to Non-consolidated Financial Statements

Therefore, the Business Report, Consolidated Financial Statements and Non-consolidated Financial Statements included in the document are a part of documents audited to prepare the Accounting Audit Report by the Accounting Auditor and the Audit Report by the Audit and Supervisory Committee.

Company website: <https://www.arata-gr.jp/en/>

## Reference Documents for General Meeting of Shareholders



**Proposal** Election of Ten (10) Directors (Excluding Directors Who Are Audit and Supervisory Committee Members)

Among the eleven (11) Directors (excluding Directors who are Audit and Supervisory Committee members; the same shall apply hereafter in this proposal) who were elected at the 21st Annual General Meeting of Shareholders held on June 27, 2023, Mr. Takahiro Furiyoshi resigned as of March 31, 2024, and the terms of office of the other ten (10) Directors will expire at the conclusion of this Annual General Meeting of Shareholders. Therefore, the Company proposes to elect ten (10) Director as follows.

The Audit and Supervisory Committee discussed this proposal in light of the contents of deliberation by the voluntarily established Nomination and Compensation Committee in which all three (3) Audit and Supervisory Committee Members participate. As a result, the nomination procedure was appropriately conducted, and the Audit and Supervisory Committee has determined that all candidates are appropriate to serve as Directors of the Company.



The candidates for Director are as follows:



Candidate No.	Name	Current position, responsibilities and attributes at the Company		No. of Board of Directors meetings attended
1	Nobuyuki Hatanaka	Chairman of the Board of Directors	Reelection Man	12/12
2	Hiroaki Suzuki	Representative Director and President	Reelection Man	11/12
3	Toshiyuki Omote	Director and Executive Vice President; General Management	Reelection Man	12/12
4	Seiichi Kochiya	Director and Executive Vice President; Head of Sales	Reelection Man	10/10
5	Yoshiro Uryu	Director and Senior Managing Executive Officer; Head of Corporate Strategy Planning; General Manager of Administration Management	Reelection Man	12/12
6	Hidetaka Hatanaka	Director and Managing Executive Officer; Head of Product Merchandising; General Manager of Product Dept.	Reelection Man	12/12
7	Akihito Mizuno	Director Representative Director and President of Japell Co., Ltd.	Reelection Man	12/12
8	Yuji Nasu	Outside Director	Independent Outside Reelection Man	12/12
9	Noriko Yao	Outside Director	Independent Outside Reelection Woman	10/10
10	Norio Konishi		Independent Outside New election Man	-/-

Candidate No.	Name (Date of birth)	Career summary, and position and responsibility in the Company (Significant concurrent positions outside the Company)	Number of the Company's shares owned
1	 <p>Nobuyuki Hatanaka August 1, 1949 Reelection  Tenure as Director 18 years</p>	<p>Apr. 1972      Joined Tomen Corporation Jun. 1974      Joined Syukosha Corporation Dec. 1998      Representative Director and President Jan. 2002      Chairman and Executive Director of Ito-Yasu Corporation Apr. 2004      Representative Director and President of SISCO CORPORATION Oct. 2006      Representative Director and Executive Vice President of the Company Apr. 2007      Representative Director and President Apr. 2017      Representative Director and Chairman &amp; CEO Jun. 2019      Chairman of the Board of Directors (current position)</p>	921,408 shares
<p>Reasons for nomination</p> <p>After assuming the office as Representative Director and President in 2007, Nobuyuki Hatanaka was responsible for the Company's management. He strove for expansion and growth of the Company's business with his superior management skills and leadership, and led the Company to its current growth path. From 2017, he took charge of the Group as Representative Director and Chairman &amp; CEO, and since 2019, he has been showing the right direction for the Group as Chairman of the Board of Directors while leading deliberations informed by the opinions of Outside Directors as Chair of the voluntarily established Nomination and Compensation Committees. The Company therefore judges that he is the right person to enhance corporate value of the Company, and nominates him as a candidate for Director.</p>			
2	 <p>Hiroaki Suzaki October 25, 1955 Reelection  Tenure as Director 8 years</p>	<p>Apr. 1978      Joined Daika Corporation Apr. 2008      Executive Officer and General Manager of Products Department of Sales Division of the Company Apr. 2014      Managing Executive Officer and President of Chubu Branch Jun. 2016      Director and Managing Executive Officer, and President of Chubu Branch Jan. 2017      Director and Executive Vice President, and Acting General Manager of Sales Management Apr. 2017      Representative Director and President &amp; COO Apr. 2022      Representative Director and President Apr. 2023      Representative Director and President, and General Manager of Corporate Strategy Planning Apr. 2024      Representative Director and President (current position)</p>	12,300 shares
<p>Reasons for nomination</p> <p>Hiroaki Suzaki has worked in the sales and product divisions since joining the Company, and has extensive business experience and knowledge in the Company. He has been in office as Representative Director and President since 2017, and has led the Company's management since then. He has steadily built excellent business records and has produced successful results. He is currently promoting each strategy in 2026 Medium-Term Management Plan towards achieving Long-Term Management Vision 2030. Based on the above, the Company judges that he is expected to demonstrate strong leadership that will contribute to future business growth of the Company and is the right person to enhance corporate value of the Company, and nominates him as a candidate for Director.</p>			

Candidate No.	Name (Date of birth)	Career summary, and position and responsibility in the Company (Significant concurrent positions outside the Company)		Number of the Company's shares owned
3	 <p>Toshiyuki Omote October 20, 1956 Reelection</p> <p>Tenure as Director 6 years</p>	Apr. 1979	Joined Daika Corporation	6,700 shares
		Apr. 2004	Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company	
		Oct. 2006	Manager of Wide-Area Mass Sales Department of Sales Division	
		Apr. 2010	Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division	
		Apr. 2015	Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division	
		Jun. 2018	Director and Managing Executive Officer, and General Manager of Sales	
		Apr. 2019	Director and Senior Managing Executive Officer, and General Manager of Sales	
		Apr. 2020	Director and Executive Vice President, and General Manager of Sales	
		Apr. 2024	Director and Executive Vice President, General Management (current position)	
<p>Reasons for nomination</p> <p>Since joining the Company, Toshiyuki Omote has held several managerial positions in the sales division. Since 2010 he has served as Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division, and has played a part in strengthening the Company's sales activities and in achieving growth of its business. In his current role as Director and Executive Vice President, General Management, he works on strengthening and supervising management strategies for expanding its business and profits. The Company therefore judges that he is the right person to enhance corporate value of the Company, and nominates him as a candidate for Director.</p>				
4	 <p>Seiichi Kochiya February 23, 1966 Reelection</p> <p>Tenure as Director 1 year</p>	Sep. 1988	Joined Tanaka Co., Ltd.	3,300 shares
		Apr. 2004	Kanto Branch Manager of the Company	
		Aug. 2010	Manager of Wide-Area Mass Sales Dept. of the Company	
		Apr. 2017	Executive Officer; Deputy Metropolitan Branch Manager	
		Apr. 2018	Executive Officer; Metropolitan Branch Manager	
		Apr. 2020	Managing Executive Officer; Metropolitan Branch Manager	
		Jun. 2023	Director and Senior Managing Executive Officer; Metropolitan Branch Manager; Deputy Head of Sales	
		Apr. 2024	Director and Executive Vice President; head of Sales (current position)	
<p>Reasons for nomination</p> <p>Since joining the Company, Seiichi Kochiya has worked in the logistics and sales divisions, and has expertise in the field of logistics. Since 2018, as Executive Officer and Metropolitan Branch Manager, and since June 2023 as Metropolitan Branch Manager and Deputy Head of Sales, he has played a role from companywide perspective in expanding the Company's performance. In his current role as Director and Executive Vice President, and Head of Sales, he works on the strategies for expanding its business and profits through strengthening its sales capabilities. The Company therefore judges that he is the right person to enhance corporate value of the Company, and nominates him as a candidate for Director.</p>				

Candidate No.	Name (Date of birth)	Career summary, and position and responsibility in the Company (Significant concurrent positions outside the Company)	Number of the Company's shares owned
5	 <p>Yoshiro Uryu January 16, 1970 Reelection</p> <p>Tenure as Director 3 years</p>	<p>Apr. 1994      Joined RYOSHOKU LIMITED (currently Mitsubishi Shokuhin Co., Ltd.)</p> <p>Apr. 1999      Joined Sunvic Corporation</p> <p>Apr. 2011      Branch Manager of Fukuoka Office, Kyushu Branch of the Company</p> <p>Apr. 2016      Executive Officer and President of Kyushu Branch</p> <p>Apr. 2019      Executive Officer and General Manager of Corporate Strategy Planning</p> <p>Apr. 2020      Managing Executive Officer and General Manager of Corporate Strategy Planning</p> <p>Jun. 2021      Director and Managing Executive Officer, General Manager of Human Resources, and Manager of Personnel</p> <p>Apr. 2022      Director and Managing Executive Officer, General Manager of Administration Management, and General Manager of Human Resources</p> <p>Apr. 2024      Director and Senior Managing Executive Officer, General Manager of Corporate Strategy Planning, and General Manager of Administration Management (current position)</p>	113,490 shares
<p>Reasons for nomination</p> <p>Yoshiro Uryu has worked in the sales and business planning divisions since joining the Company, and has extensive business experience and knowledge in the Company.</p> <p>Since 2021, he has been working on development of human resources who will lead the Company in the future as the Director and Managing Executive Officer, and General Manager of Human Resources. In his current role as Director and Senior Managing Executive Officer, General Manager of Corporate Strategy Planning, and General Manager of Administration Management, he has been working on promotion of Growth Strategy for achieving 2026 Medium-Term Management Plan. The Company therefore judges that he is the right person to enhance the corporate value of the Company, and nominates him as a candidate for Director.</p>			
6	 <p>Hidetaka Hatanaka June 18, 1975 Reelection</p> <p>Tenure as Director 3 years</p>	<p>Apr. 1999      Joined The Sumitomo Bank, Limited (currently Sumitomo Mitsui Banking Corporation)</p> <p>Aug. 2004      Joined SISCO CORPORATION</p> <p>Apr. 2010      Advisory Member and Branch Manager of Kansai Office of the Company</p> <p>Apr. 2015      Advisory Member and President of Kansai Branch</p> <p>Apr. 2016      Executive Officer and President of Kansai Branch</p> <p>Apr. 2018      Executive Officer, General Manager of Product Merchandising, Manager of Products, and Manager of Product Development</p> <p>Apr. 2020      Managing Executive Officer, General Manager of Product Merchandising</p> <p>Jun. 2021      Director and Managing Executive Officer, General Manager of Product Merchandising, and Manager of Products (current position)</p>	98,870 shares
<p>Reasons for nomination</p> <p>Since joining the Company, Hidetaka Hatanaka has worked in the sales and product divisions, and has extensive business experience and knowledge in the Company. Since 2015, he has played a part as Kansai Branch Manager in strengthening the Company's sales activities and in achieving growth of its business. Since 2018, as Executive Officer and General Manager of Product Merchandising, and from 2021 as Director and Managing Executive Officer, General Manager of Product Merchandising, and Manager of Products, he has worked on enhancing the handling of attractive products which are at the core of the Company. The Company therefore judges that he is the right person to enhance the corporate value of the Company, and nominates him as a candidate for Director.</p>			

Candidate No.	Name (Date of birth)	Career summary, and position and responsibility in the Company (Significant concurrent positions outside the Company)	Number of the Company's shares owned
7	 <p>Akihito Mizuno December 20, 1963 Reelection</p> <p>Tenure as Director 4 years</p>	<p>Apr. 1986      Joined Japell Co., Ltd.</p> <p>Jun. 2010      Director, General Manager of West Japan Sales Dept.</p> <p>Jun. 2013      Managing Director; Head of Sales</p> <p>Jun. 2015      Senior Managing Director, Head of Sales Division</p> <p>Jun. 2016      Representative Director and President (current position)</p> <p>Apr. 2017      Representative Director and President of Japell Partnership Service Co., Ltd.</p> <p>Jun. 2020      Director of the Company (current position) (Significant concurrent position outside the Company)</p> <p>Representative Director and President of Japell Co., Ltd.</p>	6,716 shares
<p>Reasons for nomination</p> <p>Since 2016, Akihito Mizuno has served as Representative Director and President of Japell Co., Ltd., the leading specialist wholesaler of pet products and a subsidiary of the Company, and has been instrumental in driving the company's business growth and raising its position in the industry under his strong leadership. In anticipation of adequate advice being given by him on execution of the business based on his abundant knowledge and experience, the Company judges that he is the right person to enhance corporate value of the Company, and nominates him as a candidate for Director.</p>			
8	 <p>Yuji Nasu June 14, 1955 Independent Outside Reelection</p> <p>Tenure as Outside Director 2 years</p>	<p>Apr. 1980      Joined Sumitomo Corporation</p> <p>Nov. 1997      General Manager of Sales Dept. I of Sumitomo Deutschland GMBH</p> <p>Nov. 2003      General Manager of Osaka Machinery System Dept., Sumitomo Corporation</p> <p>Apr. 2009      Director of Sumitomo Shoji Machinex Co., Ltd.</p> <p>Apr. 2010      Representative Director and President</p> <p>Apr. 2010      Administration officer of Sumitomo Corporation</p> <p>Jun. 2016      Representative Director and Chairman of Sumitomo Shoji Machinex Co., Ltd.</p> <p>Apr. 2019      Advisor</p> <p>Jun. 2022      Outside Director of the Company (current position)</p>	- shares
<p>Reasons for nomination and summary of expected roles</p> <p>Yuji Nasu has a high level of expertise and experience in overall corporate management, including serving as President and Representative Director of Sumitomo Corporation Group company, and is expected to provide appropriate supervision and advice on the execution of operations from an objective perspective to ensure valid and appropriate decision-making in the Company's management. If elected, the candidate will continue to serve as a member of the Nomination and Compensation Committee and will be involved from an independent standpoint in the selection of candidates for the Company's Board of Directors and in decisions regarding their remuneration, etc.</p>			

Candidate No.	Name (Date of birth)	Career summary, and position and responsibility in the Company (Significant concurrent positions outside the Company)	Number of the Company's shares owned
9	 <p>Noriko Yao August 27, 1967 Independent Outside Reelection</p> <p>Tenure as Outside Director 1 year</p>	<p>Mar. 1995 Completed the Legal Training and Research Institute of Supreme Court</p> <p>Apr. 1995 Registered with Fukuoka Bar Association as an attorney at law</p> <p>Sep. 2001 Joined the Paul Hastings Janowski &amp; Walker</p> <p>Oct. 2002 Qualified as a lawyer in the State of New York; registered as a lawyer with Daini-Tokyo Bar Association</p> <p>Jul. 2007 Joined TMI Associates</p> <p>Jan. 2008 Partner (current position)</p> <p>Jun. 2016 Outside Corporate Auditor of SATO Holdings Corporation (current position)</p> <p>Jun. 2019 Outside Director of ASAHI Net, Inc. (current position)</p> <p>Jun. 2021 Outside Director of JGC HOLDINGS CORPORATION (current position)</p> <p>Jun. 2023 Outside Director of the Company (current position)</p> <p>(Significant concurrent positions outside the Company) Partner of TMI Associates Outside Corporate Auditor of SATO Holdings Corporation Outside Director of ASAHI Net, Inc. Outside Director of JGC HOLDINGS CORPORATION</p>	- shares
<p>Reasons for nomination and summary of expected roles</p> <p>Noriko Yao is nominated as a candidate for outside Director because she can be expected to provide accurate advice on management and business execution and to monitor and audit the Company's management from an independent standpoint, drawing on her extensive experience, expertise, and high-level insight as an international lawyer. Although without the experience of corporate management other than being an outside officer, we believe that the candidate will be able to appropriately perform duties as an outside Director for the above reasons. If elected, the candidate will continue to serve as a member of the Nomination and Compensation Committee and will be involved from an independent standpoint in the selection of candidates for the Company's Board of Directors and in decisions regarding their remuneration, etc.</p>			
10	 <p>Norio Konishi February 13, 1958 Independent Outside New election</p> <p>Tenure as Outside Director - years</p>	<p>Apr. 1981 Joined Nichimen Co., Ltd. (currently Sojitz Corporation)</p> <p>Oct. 1986 Joined Yamaboshiya Co., Ltd.</p> <p>Jan. 1993 Director</p> <p>Jan. 1996 Representative Director and President</p> <p>Jun. 2018 Representative Director, President and Executive Officer</p> <p>Apr. 2022 Representative Director and Chairman (current position)</p> <p>(Significant concurrent positions outside the Company) Representative Director and Chairman of Yamaboshiya Co., Ltd.</p>	- shares
<p>Reasons for nomination and summary of expected roles</p> <p>Norio Konishi has experience in overall corporate management as President and Representative Director of Yamaboshiya Co., Ltd., and we can expect him to make proper decisions and make observations on the execution of business from an objective perspective regarding Company management, and based on his years of experience with logistics in the food industry, which is different from the Company, we expect a synergetic effect as he utilizes his knowhow and experience not found in the cosmetics wholesale business. The Company therefore nominates him as a new candidate for Outside Director. If elected, the candidate will serve as a member of the Nomination and Compensation Committee and will be involved from an independent standpoint in the selection of candidates for the Company's Board of Directors and in decisions regarding their remuneration, etc.</p>			









- Notes:
1. There is no special interest between any of the candidates and the Company.
  2. Yuji Nasu, Noriko Yao and Norio Konishi are candidates for outside Director.
  3. The name of candidate Noriko Yao in the family register is Noriko Seto.
  4. Candidate Noriko Yao is a Partner of TMI Associates ( “TMI” ), with which the Company concluded an advisory agreement in April 2021, but she is not the lawyer in charge of handling matters related to the Company, and TMI is but one firm among several legal advisory firms that the Company does business with (currently five firms). Moreover, the Company considers the advisory fee it pays to TMI is a typical amount. Therefore, the Company believes Noriko Yao’s independence is intact with no potential for conflicts of interest to arise, and that she can perform her duties as a Director from a fair, neutral and independent standpoint. The advisory fees constitute less than 0.1% when compared against net sales for the fiscal year ended March 31, 2024.
  5. The Company has entered into a limited liability agreement with Yuji Nasu and Noriko Yao under the provisions of Article 423, Paragraph 1 of the Companies Act, pursuant to the provisions of Article 427, Paragraph 1 of the same Act. The maximum liability for damages based on this agreement is limited to the amount prescribed in Article 425, Paragraph 1 of the Companies Act. If the reappointment of Yuji Nasu and Noriko Yao is approved, the Company plans to continue this agreement with them. In addition, if the election of Norio Konishi is approved, the Company plans to enter into the same limited liability agreement with him.
  6. The Company has entered into a directors and officers liability insurance policy as provided for in Article 430-3, paragraph (1) of the Companies Act with an insurance company, making all Directors insureds. This insurance policy covers the legally mandated amount of indemnification and litigation expenses to be borne by an insured (however, there are reasons for coverage exclusion, such as exclusion of coverage for any damage resulting from performance of a criminal act, a fraudulent act, or the like with full knowledge of its violation of laws and regulations, and rules), and all the premiums for insureds are fully borne by the Company. If each candidate assumes the office of Director, each of them will be included in the policy as an insured. The Company plans to renew the said policy with the same kind of details during their terms of office.
  7. The Company has notified Yuji Nasu, Noriko Yao and Norio Konishi as independent officers as stipulated by the Tokyo Stock Exchange. If Yuji Nasu and Noriko Yao are reappointed, the Company plans for their designation as independent officers to continue. If the election of Norio Konishi is approved, the Company plans to designate him as an independent officer.

**(Reference) Skill Matrix of the Board of Directors after the General Meeting of Shareholders**

If the candidates listed in this Notice of Convocation are elected as originally proposed, the skill matrix of Directors will be as follows:

Skill	Reasons for selection of each skill and details of the skills
Management	Because it is necessary to be well-versed in business and industry trends, and have experience and achievements from being involved in management of a company in order to formulate and execute strategies for sustainable growth.
Financial accounting	Because it is necessary to have abundant knowledge and experience in the field of finance and accounting from a management perspective in order to formulate financial strategies to enhance corporate value. Furthermore, the Company believes that persons who possess experience in financial companies and are qualified as a certified public accountant have knowledge and skills in finance and accounting.
Personnel/Labor management	Because it is necessary to have Directors who possess solid insight and experience related to personnel, organization and internal control as the Company believes that “human resources” are the most important asset for achieving Long-Term Management Vision 2030 and enhancing sustained corporate value.
Sustainability	Because it is necessary to have abundant knowledge in the field of sustainability in order to achieve the sustainability-related targets in Long-Term Management Vision 2030 and reform ESG management.
Compliance/Legal affairs	Because it is necessary to have Directors who possess abundant knowledge related to risk management and corporate governance as well as the skills to supervise management from a legal perspective in order to establish the strong governance structure that will become the foundation for sustainable growth.
Business strategy	Because it is necessary to have Directors who possess advanced knowledge and abundant experience related to marketing, logistics and IT & systems, from wholesale-related purchasing to sale, and who can comprehensively make proposals for and promote business strategies from a medium- to long-term perspective for sustainable growth.
Global	Because it is necessary to have Directors who have a global perspective and possess experience and skills from being involved in overseas business management in order to expand overseas businesses, which is an important matter in Long-Term Management Vision 2030.
Logistics/DX	Because it is necessary to have Directors who possess insight regarding logistics and DX in order to steer productivity improvement initiatives targeting both logistics reforms centered on the wholesale business and DX promotion involving the advancement of IT and shift to digital systems for overall business operations, amid the rising cost of logistics that is mainly due to the “2024 Problem” and rising labor costs.

● Skills and experience possessed      ◎ Expected skills in the future

Name	Independent Outside	Position	Skill							
			Management	Financial accounting	Personnel/Labor management	Sustainability	Compliance /Legal affairs	Business strategy	Global	Logistics/DX
Nobuyuki Hatanaka		Chairman of the Board of Directors	●							
Hiroaki Suzuki		Representative Director and President	●			●		●		
Toshiyuki Omote		Director and Executive Vice President				●		●		●
Seiichi Kochiya		Director and Executive Vice President	●			●		●		◎
Yoshiro Uryu		Director and Senior Managing Executive Officer		●	●			●		◎
Hidetaka Hatanaka		Director and Managing Executive Officer		●		●		●	◎	
Akihito Mizuno		Director	●		●			●	◎	
Yuji Nasu		Outside Director	●			●			●	
Noriko Yao		Outside Director			●		●		●	
Norio Konishi		Outside Director	●					●		●
Hideo Ishii		Outside Director who is Audit and Supervisory Committee Member	●		●	●				
Satoshi Hiramitsu		Outside Director who is Audit and Supervisory Committee Member		●		●	●			
Tomoko Sakamoto		Outside Director who is Audit and Supervisory Committee Member			●	●	●			