Note: This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Securities Code: 2733 June 10, 2019

To our shareholders:

Hiroaki Suzaki, Representative Director and President ARATA CORPORATION 6-3-2 Toyo, Koto-ku, Tokyo

Notice of the 17th Annual General Meeting of Shareholders

You are cordially invited to attend the 17th Annual General Meeting of Shareholders of ARATA CORPORATION (the "Company"), which will be held as indicated below.

If you are unable to attend the meeting in person, you may exercise your voting rights in one of the following ways. Please review the attached Reference Documents for the General Meeting of Shareholders, and exercise your voting rights accordingly.

Exercise of Voting Rights

Voting by attending the General Meeting of Shareholders Please bring the enclosed voting form to the meeting and submit it at the reception desk. Please bring this notice of convocation with you when you attend the meeting on the day.

Voting in writing

Please indicate your approval or disapproval of the proposals in the enclosed voting form and then return the form to the Company so that your vote is received by 5:30 p.m. on Tuesday, June 25, 2019 (JST).

Voting via the Internet, etc.

Please submit your approval or disapproval of the proposals by 5:30 p.m. on Tuesday, June 25, 2019.

- 1. Date and Time: 10:00 a.m. Wednesday, June 26, 2019
- 2. Venue: Marunouchi Hall, Marunouchi Building 7th fl.

2-4-1 Marunouchi, Chiyoda-ku, Tokyo

3. Purpose of the Meeting

Matters to be reported:

- 1. The Business Report and the Consolidated Financial Statements for the 17th fiscal year (from April 1, 2018 to March 31, 2019), and the results of audits of the Consolidated Financial Statements by the Financial Auditor and the Audit & Supervisory Board
- 2. The Non-consolidated Financial Statements for the 17th fiscal year (from April 1, 2018 to March 31, 2019)

Matters to be resolved

- Proposal No. 1 Partial Amendments to the Articles of Incorporation
- Proposal No. 2 Election of Nine Directors
- Proposal No. 3 Election of One Substitute Audit & Supervisory Board Member
- Proposal No. 4 Revision of Calculation Method for Amount of Share-based Remuneration, etc. for Directors and Other Content Thereof

- If the Reference Documents for the General Meeting of Shareholders, the Business Report, the Non-consolidated Financial Statements and the Consolidated Financial Statements are revised, revised contents will be posted on the Company's website.

Company website: http://www.arata-gr.jp/company/en/data.html

⁻ If you are attending the meeting, please submit the enclosed voting form at the reception desk.

Reference Documents for General Meeting of Shareholders

Proposal No. 1 Partial Amendments to the Articles of Incorporation

1. Reasons for the proposal

In order to give flexibility to the operation of meetings of the Board of Directors, the convener and chair of meetings of the Board of Directors shall be changed from the Representative Director to the Director nominated beforehand by the Board of Directors.

2. Details of the amendments

The content of the change shall be as set forth below:

	(Changed parts are indicated by underlining.)
Current Articles of Incorporation	Proposed Amendments
(Convener and Chairmanship of Meeting of the Board of	(Convener and Chairmanship of Meeting of the Board of
Directors)	Directors)
Article 26	Article 26
Unless otherwise provided for by laws and regulations, the	Unless otherwise provided for by laws and regulations, the
Representative Director shall convene meetings of the Board of	Director nominated beforehand by the Board of Directors shall
Directors and chair the meetings.	convene meetings of the Board of Directors and chair the
In cases where there is a plurality of Representative Directors,	meetings.
or the Representative Director is prevented from so acting,	In cases where the Chairman is prevented from so acting,
another Director who is designated in accordance with an order	another Director who is designated in accordance with an order
of priority determined in advance by the Board of Directors	of priority determined in advance by the Board of Directors
shall convene a meeting of the Board of Directors and chair the	shall convene a meeting of the Board of Directors and chair the
meeting.	meeting.

Proposal No. 2 Election of Nine Directors

The terms of office of all nine currently serving Directors will expire at the conclusion of this meeting. In that regard, the Company proposes the election of nine Directors to expedite business decision-making and to enhance the management system in the Board of Directors.

Candidate No.	Name	Current position and responsibility in the Company		Number of times of attendance at Board of Directors meetings
1	Nobuyuki Hatanaka	Representative Director and Chairman & CEO	Reelection	11/12 times
2	Hiroaki Suzaki	Representative Director and President & COO	Reelection	12/12 times
3	Yoichi Suzuki	Representative Director and Executive Vice President, and General Manager of Administration	Reelection	12/12 times
4	Toshiyuki Omote	Director and Senior Managing Executive Officer, and General Manager of Sales Reelection		10/10 times
5	Yuzo Ono	Director and Managing Executive Officer, General Manager of Logistics, and Manager of Logistics Solutions	Reelection	12/12 times
6	Takahiro Furiyoshi	Director and Managing Executive Officer, General Manager of Business Development, Manager of Development Strategy, and Manager of EC Business	Reelection	9/12 times
7	Haruki Kataoka	Director, Chairman and CEO of Japell Co., Ltd. Reelection		10/12 times
8	Yoshihisa Aoki	Outside Director	Outside Reelection	12/12 times
9	Hideo Ishii	Outside Director	Outside Reelection	9/10 times

The candidates for Director are as follows:

Candidate	Name	Career s	Number of the			
No.	(Date of birth)	Company (Significant concurrent positions outside the		Company's shares		
110.			Company)	owned		
		Apr. 1972	Joined Tomen Corporation			
		Jun. 1974	Joined Syukosha Corporation			
		Dec. 1998	Representative Director and President			
	Nobuyuki Hatanaka	Jan. 2002	Chairman and Executive Director of Ito-Yasu			
	August 1, 1949		Corporation			
	Reelection	Apr. 2004	Representative Director and President of SISCO CORPORATION	461,854 shares		
		Oct. 2006	Representative Director and Executive Vice			
	Tenure as Director	2000	President of the Company			
1	13 years	Apr. 2007	Representative Director and President			
		Apr. 2017	Representative Director and Chairman & CEO			
			(current position)			
	Reasons for nomination as cano	lidate for Dire	ector	·		
	After assuming the office as Repr	resentative Dire	ector and President in 2007, Nobuyuki Hatanaka was	s responsible for the		
	Company's management. He stro	ove for expansion and growth of the Company's business with his superior management				
			s current growth path. In 2017 He took the office as			
	Director and Chairman & CEO, and has been responsible for overseeing the entire Arata Group. He has fulfilled an					
			and supervision of business operations. The Compa			
	that he is the right person to enha	nce corporate	values of the Group, and nominates him as a candida	te for Director.		
		Apr. 1978	Joined Daika Corporation			
		Apr. 2008	Executive Officer and General Manager of			
			Products Department of Sales Division of the			
			Company			
	Hiroaki Suzaki	Apr. 2014	Managing Executive Officer and President of			
	October 25, 1955		Chubu Branch			
		Jun. 2016	Director and Managing Executive Officer, and			
	Reelection		President of Chubu Branch	5,400 shares		
		Jan. 2017	Director and Executive Vice President, and			
	Tenure as Director		Acting General Manager of Sales Management			
	3 years	Apr. 2017	Representative Director and President & COO			
2		Apr. 2018	Representative Director and President & COO,			
2			and General Manager of Sales Management			
		Apr. 2019	Representative Director and President & COO			
			(current position)			
	Reasons for nomination as cano	lidate for Dire	ector			
	Hiroaki Suzaki has worked in the	sales and the	product divisions since joining the Company, and ha	s extensive business		
	experience and knowledge in the Company. He has assumed the office as Representative Director and President & COO					
	since 2017, has led the Company's management since then. He has steadily built excellent business records and has					
			pushed ahead with the Company's new medium-tern			
			118, and has worked on the management issues and c			
	business. As he is expected to demonstrate a strong leadership, which will contribute to future business growth of the					
	Company, the Company judges that he is the right person to enhance corporate values of the Company, and nominates					
	him as a candidate for Director.					

Candidate	Name		summary, and position and responsibility in the ny (Significant concurrent positions outside the	Number of the Company's shares				
No.	(Date of birth)	1	Company)	owned				
		Jun. 1980	Joined Ito-I Corporation					
		Apr. 2002	Director and Advisory Member of the Company					
		Jun. 2004	Senior Managing Director and General					
			Manager of Operations					
		Apr. 2007	Representative Director and Senior Managing					
	Yoichi Suzuki		Executive Officer, General Manager of					
	April 23, 1953		Administration, and Head of Internal Control					
			Office					
	Reelection	Apr. 2009	Representative Director and Executive Vice	61,703 share				
			President, and General Manager of					
	Tenure as Director		Administration					
	17 years	Apr. 2015	Representative Director and Executive Vice					
3			President, General Manager of Administration					
			and General Manager of Systems					
		Apr. 2018	Representative Director and Executive Vice					
			President, and General Manager of					
			Administration (current position)					
	Reasons for nomination as ca							
			worked mainly in administrative divisions and has ex					
			assumed the office as a Representative Director in 20					
	strengthen the management base such as administrative, business planning and system divisions. In his current role as							
			sident, and General Manager of Administration, he h					
	enhancement of the administrative divisions, an improvement of the CSR systems and promotion of IR activities. The							
		t he is the right pe	erson to enhance corporate values of the Company, ar	Company therefore judges that he is the right person to enhance corporate values of the Company, and nominates him				
	as a candidate for Director.	A	Lined Deiler Comparation					
		Apr. 1979	Joined Daika Corporation					
		Apr. 1979 Apr. 2004	Manager in charge of Wide-Area Mass Sales					
		_	Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of					
		Apr. 2004	Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company					
		_	Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department					
	Toshiyuki Omote	Apr. 2004 Oct. 2006	Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division					
		Apr. 2004	Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area					
	Toshiyuki Omote	Apr. 2004 Oct. 2006 Apr. 2010	Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division					
	Toshiyuki Omote	Apr. 2004 Oct. 2006	 Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of 	3,000 share				
	Toshiyuki Omote October 20, 1956	Apr. 2004 Oct. 2006 Apr. 2010	 Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales 	3,000 share				
	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015	 Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division 	3,000 share				
	Toshiyuki Omote October 20, 1956 Reelection	Apr. 2004 Oct. 2006 Apr. 2010	 Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General 	3,000 share				
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015 Apr. 2018	 Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General Manager of Sales 	3,000 share				
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015	 Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General Manager of Sales Director and Managing Executive Officer, and 	3,000 share				
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015 Apr. 2018 Jun. 2018	 Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General Manager of Sales Director and Managing Executive Officer, and General Manager of Sales 	3,000 share				
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015 Apr. 2018	 Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General Manager of Sales Director and Managing Executive Officer, and General Manager of Sales Director and Senior Managing Executive 	3,000 share				
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015 Apr. 2018 Jun. 2018	 Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General Manager of Sales Director and Managing Executive Officer, and General Manager of Sales Director and Senior Managing Executive Officer, and General Manager of Sales (current 	3,000 share				
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015 Apr. 2018 Jun. 2018 Apr. 2019	 Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General Manager of Sales Director and Managing Executive Officer, and General Manager of Sales Director and Senior Managing Executive Officer, and General Manager of Sales Director and Senior Managing Executive Officer, and General Manager of Sales (current position) 	3,000 share				
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director 1 year Reasons for nomination as ca	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015 Apr. 2018 Jun. 2018 Apr. 2019	Manager in charge of Wide-Area Mass SalesDepartment of East Japan of Sales Division ofthe CompanyManager of Wide-Area Mass Sales Departmentof Sales DivisionExecutive Officer and Manager of Wide-AreaMass Sales Department of Sales DivisionManaging Executive Officer and Manager ofWide-Area Mass Sales Department 1 of SalesDivisionManaging Executive Officer and GeneralManager of SalesDirector and Managing Executive Officer, andGeneral Manager of SalesDirector and Senior Managing ExecutiveOfficer, and General Manager of SalesDirector and Senior Managing ExecutiveOfficer, and General Manager of SalesDirector and Senior Managing ExecutiveOfficer, and General Manager of Sales (currentposition)					
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director 1 year Reasons for nomination as ca Since joining the Company, To	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015 Apr. 2018 Jun. 2018 Apr. 2019	Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General Manager of Sales Director and Managing Executive Officer, and General Manager of Sales Director and Senior Managing Executive Officer, and General Manager of Sales (current position) Ector as held several managerial positions in the sales divise	sion. Since 2010 he				
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director 1 year Reasons for nomination as ca Since joining the Company, To has served as Executive Office	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015 Apr. 2018 Jun. 2018 Apr. 2019 andidate for Direction oshiyuki Omote h	 Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General Manager of Sales Director and Managing Executive Officer, and General Manager of Sales Director and Senior Managing Executive Officer, and General Manager of Sales Director and Senior Managing Executive Officer, and General Manager of Sales (current position) 	sion. Since 2010 he				
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director 1 year Reasons for nomination as ca Since joining the Company, Te has served as Executive Office part in strengthening the Comp	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015 Apr. 2018 Jun. 2018 Apr. 2019 andidate for Dire oshiyuki Omote h rr and Manager of pany's sales activity	Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General Manager of Sales Director and Managing Executive Officer, and General Manager of Sales Director and Senior Managing Executive Officer, and General Manager of Sales (current position) Exector as held several managerial positions in the sales divis Wide-Area Mass Sales Department of Sales Divisio fities and in achieving growth of its business. In his cu	sion. Since 2010 ho n, and has played a urrent role as				
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director 1 year Reasons for nomination as c Since joining the Company, To has served as Executive Office part in strengthening the Comp Director and Senior Managing	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015 Apr. 2018 Jun. 2018 Apr. 2019 Apr. 2019 Apr. 2019	Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General Manager of Sales Director and Managing Executive Officer, and General Manager of Sales Director and Senior Managing Executive Officer, and General Manager of Sales (current position) ector as held several managerial positions in the sales divis f Wide-Area Mass Sales Department of Sales Divisio ities and in achieving growth of its business. In his curr, and General Manager of Sales, he works on the str	sion. Since 2010 he in, and has played a urrent role as rategies for				
4	Toshiyuki Omote October 20, 1956 Reelection Tenure as Director 1 year Reasons for nomination as cr Since joining the Company, To has served as Executive Office part in strengthening the Comp Director and Senior Managing expanding its business and pro	Apr. 2004 Oct. 2006 Apr. 2010 Apr. 2015 Apr. 2015 Jun. 2018 Jun. 2018 Apr. 2019 andidate for Dire oshiyuki Omote h er and Manager of osany's sales activity Executive Office fits through strem	Manager in charge of Wide-Area Mass Sales Department of East Japan of Sales Division of the Company Manager of Wide-Area Mass Sales Department of Sales Division Executive Officer and Manager of Wide-Area Mass Sales Department of Sales Division Managing Executive Officer and Manager of Wide-Area Mass Sales Department 1 of Sales Division Managing Executive Officer and General Manager of Sales Director and Managing Executive Officer, and General Manager of Sales Director and Senior Managing Executive Officer, and General Manager of Sales (current position) Exector as held several managerial positions in the sales divis Wide-Area Mass Sales Department of Sales Divisio fities and in achieving growth of its business. In his cu	sion. Since 2010 he on, and has played a urrent role as rategies for o date. The				

Candidate No.	Name (Date of birth)		summary, and position and responsibility in the ay (Significant concurrent positions outside the Company)	Number of the Company's shares owned	
		Mar. 1980	Joined Yuho Corporation (Formerly Sunvic Corporation)	owned	
		Jun. 2003	Director		
		Apr. 2005	Executive Officer and Branch Manager of		
		71p1. 2000	Fukuoka Branch of the Company		
	Yuzo Ono	Apr. 2011	Executive Officer and President of Kyushu		
	March 14, 1955	71pii 2011	Branch Office		
	Reelection	Apr. 2014	Managing Executive Officer, Head of Logistics Office, and Head of Business Process Reform	27,704 shares	
	Tenure as Director		Office		
5	4 years	Jun. 2015	Director and Managing Executive Officer, General Manager of Logistics, and Head of		
5		A 2019	Business Planning Office		
		Apr. 2018	Director and Managing Executive Officer,		
			General Manager of Logistics, and Manager of Logistics Solutions (current position)		
	Reasons for nomination as ca	ndidata far Dir			
			ming and logistics divisions since joining the Compa	any and has	
			the Company. From 2011 he had been responsible f		
	-	-	s performed the role as Head of Business Planning O	-	
	-		management plan that ends in the fiscal year ending		
	-		e Officer, and General Manager of Logistics, he has		
	realization of a low-cost operation, which is achieved through an improvement of the accuracy and efficiency of the				
	realization of a low-cost opera	tion, which is ach	nieved through an improvement of the accuracy and e	efficiency of the	
	_		ieved through an improvement of the accuracy and e . The Company therefore judges that he is the right p		
	operations of the Company's le	ogistics functions			
	operations of the Company's le	ogistics functions	. The Company therefore judges that he is the right p		
	operations of the Company's le	ogistics functions ny, and nominate	. The Company therefore judges that he is the right p s him as a candidate for Director.		
	operations of the Company's le	ogistics functions ny, and nominate Apr. 1989	. The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc.		
	operations of the Company's le	ogistics functions ny, and nominate Apr. 1989 Mar. 1993	. The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation		
	operations of the Company's le	ogistics functions ny, and nominate Apr. 1989 Mar. 1993	. The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation General Manager of Wide-Area Mass Sales		
	operations of the Company's le corporate values of the Compa	ogistics functions ny, and nominate Apr. 1989 Mar. 1993 Apr. 2010	. The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation General Manager of Wide-Area Mass Sales Department of the Company		
	operations of the Company's le corporate values of the Compa	ogistics functions ny, and nominate Apr. 1989 Mar. 1993 Apr. 2010	 The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation General Manager of Wide-Area Mass Sales Department of the Company Executive Officer, General Manager of Tokyo 		
	operations of the Company's le corporate values of the Compa Takahiro Furiyoshi	ogistics functions ny, and nominate Apr. 1989 Mar. 1993 Apr. 2010	 The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation General Manager of Wide-Area Mass Sales Department of the Company Executive Officer, General Manager of Tokyo Metropolitan Area, and President of Kanto 	berson to enhance	
	operations of the Company's le corporate values of the Compa Takahiro Furiyoshi July 17, 1965 Reelection Tenure as Director	ogistics functions ny, and nominate Apr. 1989 Mar. 1993 Apr. 2010 Apr. 2014	 The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation General Manager of Wide-Area Mass Sales Department of the Company Executive Officer, General Manager of Tokyo Metropolitan Area, and President of Kanto Branch Director and Managing Executive Officer, and 	berson to enhance	
	operations of the Company's le corporate values of the Compa Takahiro Furiyoshi July 17, 1965 Reelection	ogistics functions ny, and nominate Apr. 1989 Mar. 1993 Apr. 2010 Apr. 2014 Jun. 2015	 The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation General Manager of Wide-Area Mass Sales Department of the Company Executive Officer, General Manager of Tokyo Metropolitan Area, and President of Kanto Branch Director and Managing Executive Officer, and General Manager of Sales Director and Managing Executive Officer, and General Manager of Business Development 	berson to enhance	
6	operations of the Company's le corporate values of the Compa Takahiro Furiyoshi July 17, 1965 Reelection Tenure as Director	ogistics functions ny, and nominate Apr. 1989 Mar. 1993 Apr. 2010 Apr. 2014 Jun. 2015	 The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation General Manager of Wide-Area Mass Sales Department of the Company Executive Officer, General Manager of Tokyo Metropolitan Area, and President of Kanto Branch Director and Managing Executive Officer, and General Manager of Business Development Director and Managing Executive Officer, 	berson to enhance	
6	operations of the Company's le corporate values of the Compa Takahiro Furiyoshi July 17, 1965 Reelection Tenure as Director	ogistics functions ny, and nominate Apr. 1989 Mar. 1993 Apr. 2010 Apr. 2014 Jun. 2015 Apr. 2017	 The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation General Manager of Wide-Area Mass Sales Department of the Company Executive Officer, General Manager of Tokyo Metropolitan Area, and President of Kanto Branch Director and Managing Executive Officer, and General Manager of Business Development Director and Managing Executive Officer, General Manager of Business Development, 	berson to enhance	
6	operations of the Company's le corporate values of the Compa Takahiro Furiyoshi July 17, 1965 Reelection Tenure as Director	ogistics functions ny, and nominate Apr. 1989 Mar. 1993 Apr. 2010 Apr. 2014 Jun. 2015 Apr. 2017	 The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation General Manager of Wide-Area Mass Sales Department of the Company Executive Officer, General Manager of Tokyo Metropolitan Area, and President of Kanto Branch Director and Managing Executive Officer, and General Manager of Business Development Director and Managing Executive Officer, General Manager of Business Development 		
6	operations of the Company's le corporate values of the Compa Takahiro Furiyoshi July 17, 1965 Reelection Tenure as Director 4 years	ogistics functions ny, and nominate Apr. 1989 Mar. 1993 Apr. 2010 Apr. 2014 Jun. 2015 Apr. 2017 Apr. 2019	 The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation General Manager of Wide-Area Mass Sales Department of the Company Executive Officer, General Manager of Tokyo Metropolitan Area, and President of Kanto Branch Director and Managing Executive Officer, and General Manager of Business Development Director and Managing Executive Officer, General Manager of Business Development Director and Managing Executive Officer, Manager of Development Strategy, and Manager of EC Business (current position) 	berson to enhance	
6	operations of the Company's le corporate values of the Compa Takahiro Furiyoshi July 17, 1965 Reelection Tenure as Director 4 years Reasons for nomination as ca	ogistics functions ny, and nominate Apr. 1989 Mar. 1993 Apr. 2010 Apr. 2014 Jun. 2015 Apr. 2017 Apr. 2017 Apr. 2019	 The Company therefore judges that he is the right p s him as a candidate for Director. Joined Procter & Gamble Far East, Inc. Joined Daika Corporation General Manager of Wide-Area Mass Sales Department of the Company Executive Officer, General Manager of Tokyo Metropolitan Area, and President of Kanto Branch Director and Managing Executive Officer, and General Manager of Sales Director and Managing Executive Officer, and General Manager of Business Development Director and Managing Executive Officer, General Manager of Business Development, Manager of Development Strategy, and Manager of EC Business (current position) 	21,850 shares	
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Candidate	Name		ummary, and position and responsibility in the	Number of the		
No.	(Date of birth)	Compar	y (Significant concurrent positions outside the	Company's shares		
1.01	(2000 01 01 01 01)		Company)	owned		
		Sep. 1974	Joined Japell Co., Ltd.			
		Jun. 2007	President and CEO			
	Haruki Kataoka	Jun. 2008	Director of the Company (current position)			
	August 12, 1949	Jun. 2016	Chairman and CEO of Japell Co., Ltd. (current			
	Reelection		position)	39,300 share		
	Reflection	Apr. 2017	Chairman and CEO of Japell Partnership	59,500 shares		
	Tenure as Director		Service Co., Ltd. (current position)			
	11 years	(Significant	concurrent positions outside the Company)			
7	11 years	Chairman an	d CEO of Japell Partnership Service Co., Ltd.			
		Chairman an	d CEO of Japell Co., Ltd.			
	Reasons for nomination as can	didate for Dire	ector			
		served as President and CEO of Japell Co., Ltd., the leading specialist wholesaler of				
	pet products and a subsidiary of t	he Company, a	nd has played a part in the company's business grow	with with his strong		
	leadership. He has also contributed to the development of the pet industry as a whole. Since 2008, as a Director of the					
	Company he has offered appropriate advice on execution of the business based on his abundant knowledge and					
	experience. The Company therefore judges that he is the right person to enhance corporate values of the Company, and					
	nominates him as a candidate for	Director.		1		
		Apr. 1974	Joined ITOCHU Corporation			
		Apr. 2006	Managing Executive Officer			
	Yoshihisa Aoki	Jun. 2009	Managing Director			
	January 17, 1952	Apr. 2010	Representative Director, Senior Managing			
	January 17, 1952		Executive Officer, and President of Food			
	Reelection Outside		Company			
		Mar. 2017	Administrative Officer (current position)	- share		
		Jun. 2017	Outside Director of the Company (current			
	Tenure as Director 2 years		position)			
8		Mar. 2019	Outside Director of Otsuka Holdings Co., Ltd.			
			(current position)			
			concurrent positions outside the Company)			
	Outside Director of Otsuka Holdings Co., Ltd.					
		s candidate for outside Director				
	As a Representative Director at ITOCHU Corporation's Food Company, Yoshihisa Aoki has extensive experience and					
		-	He has served as outside Director of the Company s			
			nanagement, and has been engaged in enhancement of			
			udges that he is the right person to enhance corporat	e values of the		
	Company, and nominates him as	a candidate for	outside Director.			

Candidate	Name		summary, and position and responsibility in the	Number of the		
No.	(Date of birth)	Compar	y (Significant concurrent positions outside the	Company's shares		
1101			Company)	owned		
		Apr. 1978	Joined the Industrial Bank of Japan, Limited			
			(currently Mizuho Bank, Ltd.)			
		Apr. 2002	General Manager of Human Resources			
			Department and Head of Human Resources			
			Training Office of Business Planning Group of			
			Mizuho Securities Co., Ltd.			
		Apr. 2004	General Manager of Head Office Sales			
			Department 1 of Mizuho Corporate Bank, Ltd.			
		Apr. 2006	General Manager of Fukuoka Sales Department			
		Apr. 2007	Executive Officer and General Manager of			
	Hideo Ishii		Fukuoka Sales Department			
	October 6, 1954	Apr. 2008	Managing Executive Officer of Kowa Real			
			Estate Co., Ltd. (currently Nippon Steel Kowa			
	Reelection		Real Estate Co., Ltd.)	- shares		
	Outside	Jul. 2008	Managing Director	Shures		
		Apr. 2010	Senior Managing Director			
9	Tenure as Director	Oct. 2012	Senior Managing Director of Nippon Steel			
	1 year		Kowa Real Estate Co., Ltd.			
		Jun. 2013	Director and President of Japan Investor			
			Solutions & Technologies Co., Ltd.			
		Mar. 2018	Outside Director and Audit and Supervisory			
			Committee Member of ROYAL HOLDINGS			
		_	Co., Ltd. (current position)			
		Jun. 2018	Outside Director of the Company (current			
			position)			
			concurrent positions outside the Company)			
			ctor and Audit and Supervisory Committee			
	D		OYAL HOLDINGS Co., Ltd.			
			ndidate for outside Director			
		guished services in the various industries, such as banking and real estate, and in the field Investor Solutions & Technologies Co., Ltd., he served as Director and President and				
			of a company. As for corporate management, he is a			
			from objective viewpoints on execution of the Com			
	The Company therefore nomin			puity 5 ousiness.		
Notes 1.	There is no special interest be					

2. Yoshihisa Aoki and Hideo Ishii are candidates for outside Director.

3. The Company has entered into a limited liability agreement with Yoshihisa Aoki and Hideo Ishii under the provisions of Article 423, paragraph 1 of the Companies Act, pursuant to the provisions of Article 427, paragraph 1 of the same Act. The maximum liability for damages based on this agreement is limited to the amount prescribed in Article 425, paragraph 1 of the Companies Act. If the reappointment of Yoshihisa Aoki and Hideo Ishii is approved, the Company plans to continue this agreement with them.

4. The Company has submitted notification to the Tokyo Stock Exchange that Yoshihisa Aoki and Hideo Ishii have been appointed as independent officers as provided for by the aforementioned exchange. If Yoshihisa Aoki and Hideo Ishii are reappointed, the Company plans to continue to report them as independent officers.

Proposal No. 3 Election of One Substitute Audit & Supervisory Board Member

The Company requests approval for the prior election of one substitute Audit & Supervisory Board Member to be ready to fill a vacant position should the number of Audit & Supervisory Board Members fall below the number required by laws and regulations.

The Audit and Supervisory Committee has already given its consent to this proposal. The candidate for substitute Audit & Supervisory Board Member is as follows:

Name (Date of birth)	Career summary and major positions, etc. (Significant concurrent positions outside the Company)		Number of the Company's shares		
	Apr. 2000	Registered with the Daini Tokyo Bar Association as an	owned		
	Арі. 2000	attorney at law			
Shuichi Okada	Apr. 2006	Partner of Kano & Okada Law Office (current position)			
July 20, 1970	Apr. 2010	Member of Monitoring Committee for Ministry of			
		Agriculture, Forestry and Fisheries Tender Offers, etc.			
New election Outside	Apr. 2012	Judicial commissioner of Tokyo Summary Court (current position)	- shares		
	Apr. 2013	Advisor of Consumer Affairs Consulting Service of Tokyo			
Tenure as Audit & Supervisory		Metropolitan Comprehensive Consumer Center			
Board Member	Apr. 2017	Deputy Chair of the Daini Tokyo Bar Association			
- years	(Significant	(Significant concurrent positions outside the Company) Partner of Kano & Okada Law Office			
	Partner of Ka				
	Judicial com	missioner of Tokyo Summary Court			
Reasons for nomination as candidate for substitute outside Audit & Supervisory Board Member					

Shuichi Okada has had an extensive career as an attorney at law, and possesses a high level of specialist insight. Accordingly, the Company judges that he can be expected to utilize such capabilities in the Company's auditing system and nominates him as a candidate for substitute outside Audit & Supervisory Director. He has never been involved in the management of a company. However, the Company judges he will appropriately fulfill his duties as outside Audit & Supervisory Board Member based on the above reasons.

Notes 1. There is no special interest between the candidate and the Company.

2. Shuichi Okada is a candidate for substitute outside Audit & Supervisory Board Member.

3. If Shuichi Okada assumes the office of Audit & Supervisory Board Member, the Company plans to submit notification to the Tokyo Stock Exchange concerning his appointment as an independent officer as provided for by the aforementioned exchange.

4. If the election of Shuichi Okada is approved, the Company plans to enter into a limited liability agreement with him under the provisions of Article 423, paragraph 1 of the Companies Act, pursuant to the provisions of Article 427, paragraph 1 of the same Act. The maximum amount of liability for damages under this agreement is limited to the amount provided for under Article 425, paragraph 1 of the Companies Act.

Proposal No. 4 Revision of Calculation Method for Amount of Share-based Remuneration, etc. for Directors and Other Content Thereof

1. Reasons for the proposal and reasons why this is suitable

The Company introduced a share-based remuneration plan for Directors (excluding outside Directors; the same applies hereinafter) and Executive Officers, etc. of the Company called "Board Benefit Trust (BBT)" (hereinafter referred to as the "Plan") with the approval of our shareholders at the 12th Annual General Meeting of Shareholders held on June 27, 2014 (hereinafter the resolution at the aforementioned Annual General Meeting of Shareholders is referred to as the "Original Resolution"). The Company introduced the plan with the purpose to enhance their awareness to contribute to the improvement of the Company's business performance and corporate value over the medium and long term by further clarifying the linkage of the remuneration for Directors and Executive Officers, etc. and the Company's share value, and by their sharing not only the benefit of a rise in share prices but also the risks of a decline in share prices with the Company's shareholders.

The Company plans to continue the Plan, but also would like to revise it in part, and therefore requests approval of this proposal. It should be noted that the details of the Plan shall be entrusted to the Board of Directors, within the range stated in 2. below.

This proposal has the objective described above, and therefore the Company believes the content of this proposal is appropriate.

Currently, there are nine Directors who are eligible for the Plan, and if Proposal No. 2 "Election of Nine Directors" is approved and adopted as originally proposed, there will still be nine Directors eligible for the Plan.

- 2. Specific Calculation Method for Amount of Remuneration, etc. for and Specific Content of the Plan (Underlining indicates changes to the Original Resolution.)
 - (1) Outline of the Plan

The Plan is a share-based remuneration plan under which the Company's shares are acquired through a trust (hereinafter referred to as the "Trust") using money contributed by the Company as the funds, and Directors and Executive Officers, etc. of the Company are provided with the Company's shares <u>and an amount of money equivalent to the market value of the Company's shares (hereinafter referred to as "Company's Shares, etc.")</u> through the Trust in accordance with the Regulations on Providing Shares to Officers established by the Board of Directors of the Company. Directors and Executive Officers, etc. of the Company shall receive the Company's Shares, etc. upon their retirement from office, in principle.

(2) Persons eligible for the Plan

Directors and Executive Officers, etc. of the Company (outside Directors are not covered by the Plan)

(3) Trust amount

The Company, <u>based on the Original Resolution</u>, contributed approximately 368 million yen at the time of the commencement of the Trust as the funds required in order for the Trust to acquire, in advance for a certain specific period of time, such number of shares of the Company as is reasonably expected to be required to provide under the Plan, and established the Trust with the beneficiaries as people such as Directors and Executive Officers, etc. who have retired from office and fulfill the beneficiary requirements set forth in the Regulations on Providing Shares to Officers.

The Company shall, after the partial revision of the Plan by resolution on this proposal, continue the <u>Trust</u> in order to provide <u>the Company's Shares, etc.</u> in accordance with (5) and (6) below, and shall <u>make additional contribution to the Trust</u> as the funds required in order for the Trust to acquire, in advance for a certain specific period of time, such number of shares as is reasonably expected to be required to <u>provide going forward in such a manner</u>. The Trust, as described in (4) below, shall acquire shares of the Company using money contributed by the Company as the funds.

Specifically, if this proposal is approved, the Company <u>will make additional contribution to the Trust, of</u> the required funds described above for the five fiscal years from the fiscal year ending March 31, 2020 to the year ending March 31, 2024 (hereinafter referred to as the "Next Applicable Period").

In addition, even after the <u>Next</u> Applicable Period has elapsed, the Company shall make additional contributions to the Trust, of the funds deemed necessary in order for the Trust to acquire in advance such number of shares as is reasonably expected to be required to <u>provide</u> Directors and Executive Officers, etc. under the Plan for, in principle, <u>each</u> five fiscal year <u>period (hereinafter referred to as "Each Applicable Period")</u> until the termination of the Plan. However, in the case of making such additional contribution, if the Company's shares (excluding a number of the Company's shares equivalent to points granted to Directors and Executive Officers, etc. that have not yet been provided to them) and money remain in the Trust (such shares and money are collectively referred to as the "Remaining Shares, etc.") on the day immediately preceding the start date of Each Applicable Period, the Remaining Shares, etc. shall be appropriated as funds for the providing under the Plan or the acquisition of shares during the subsequent applicable period, and therefore, the amount of additional contribution shall be calculated for Each Applicable Period in consideration of the Remaining Shares, etc. When the Company decides to make additional contribution, it shall make a disclosure in a timely and appropriate manner.

Furthermore, as the maximum number of points to be granted to Directors and Executive Officers, etc. under the Plan will be a total of 70,000 points per fiscal year, as stated in (5) below, the Company, for Each Applicable Period, shall contribute to the Trust the funds reasonably expected to be required for the acquisition of not more than a reasonable number of shares, for which an adjustment from 350,000 shares has been performed as described above, in consideration of the Remaining Shares, etc. For reference purposes, if the closing price of 3,815 yen of the Company's shares on March 29, 2019, is applied, approximately 1,335 million yen would be required in order to acquire 350,000 shares.

- (4) Method of acquisition of the Company's shares <u>and number of shares</u> to be acquired <u>by the Trust</u> The Trust shall acquire the Company's shares through the stock market on which the Company's shares are listed or by way of subscribing to the disposition of the Company's treasury shares, using the money contributed in accordance with (3) above as the funds. <u>For the Next Applicable Period, up to 320,000 shares shall be acquired, in consideration of the Remaining Shares, etc.</u>
- (5) <u>Specific calculation method</u> of the number of the Company's Shares<u>, etc.</u> to be provided to Directors and Executive Officers, etc.

Directors and Executive Officers, etc. shall be granted points for each fiscal year in the number determined by their position in accordance with the Regulations on Providing Shares to Officers. <u>The upper limit of total points granted to Directors and Executive Officers, etc. for each fiscal year shall be 70,000 points (of which, 30,000 points for Directors).</u> This has been decided by comprehensively taking into account the current share price level of the Company, as well as the trend and outlook in the number of Directors and Executive Officers, etc. of the Company, and other factors, and the Company judges it is appropriate.

Each point granted to the Directors and Executive Officers, etc. shall be converted into one common share of the Company at the time of providing shares as explained in (6) below (provided, however, in the case where the Company's shares become the subject of a share split, allotment of shares without contribution, consolidation of shares, etc., <u>the upper limit number of points and accumulated number of points granted</u>, or the conversion rate shall be adjusted in a reasonable manner in proportion to the relevant share split ratio or others).

The number of points of Directors and Executive Officers, etc. serving as basis for the calculation of the number of shares to be provided shall be calculated by multiplying the total number of points granted to the applicable Director or Executive Officer, etc. until the time of their retirement from office by the prescribed coefficient established for each reason for retirement from office (the coefficient is not to exceed 1) (hereinafter, the points calculated in this manner are referred to as "Defined Number of Points").

(6) The providing of <u>the Company's</u> Shares, <u>etc.</u> and <u>specific</u> calculation method for the amount of remuneration, etc.

If a Director or Executive Officer, etc. of the Company retires from office and fulfills the beneficiary requirements stipulated in the Regulations on Providing Shares to Officers, the Director or Executive Officer, etc. may receive the Company's shares from the Trust after his/her retirement from office in accordance with the "Defined Number of Points" as specified in (5) above, by completion of the prescribed beneficiary vesting procedures. However, if a Director or Executive Officer, etc. fulfills the requirements stipulated in the Regulations on Providing Shares to Officers, he/she will receive provision of money equivalent to the market value of the Company's shares instead of the Company's shares for a certain percentage of the points. For this case, the Trust may sell the Company's shares in order to provide money.

The basis for the amount of remuneration, etc. to be received by Directors shall be an amount determined by multiplying the total number of points granted to each Director by the book value of one share of the Company's shares held by the Trust at the time points are granted (provided, however, in the case where the Company's shares become the subject of a share split, allotment of shares without contribution, consolidation of shares, etc., a reasonable adjustment shall be made according to a relevant share split ratio or others). If money is exceptionally provided pursuant to the Regulations on Providing Shares to Officers and the provision is deemed appropriate, an amount of money to which the money concerned is added shall be provided.